

Gain Additional Revenue for Services You May Already Offer

If your answer is **YES** to these questions, your organization **already provides** Community Health Worker (CHW) services:



Are you a CBO or private practice?



Do you already provide health navigation, health education or Promotores services?



Do existing staff **already** spend between **20-50%** of their time on these services?



Would your organization like to receive compensation for this work?



Get reimbursed for CHW services

Become a CHW provider. For example, an employee who gives CHW services for **just 10 hours a week brings an added \$20,000 a year** in revenue to your organization.

Weekly half-hour CHW sessions for existing staff with individuals and/or families	WEEKLY new net revenue	ANNUAL new net revenue
20 half-hours per week = 10 hours - Roughly 25% of their week	\$473.40 Gross weekly revenue - 71.02 Estimated billing service fee (if you need help billing) \$402.39 New wkly net revenue to CBO	- New weekly net x 12 months = \$20,120 per year - Assumes 50 weeks of staff time



Double the hours, double the revenue!



Join a CHW Hub to make contracting easier! Health Net*, on behalf of Community Health Plan of Imperial Valley, can help you connect with an existing organization. If you subcontract with a CHW Hub, you can quickly gain a new revenue source and let the hub handle the administrative tasks.



Learn more about being a CHW provider by sending an email to CALAIM_Providers@healthnet.com.